

Group Strategic Report, Report of the Directors and  
Consolidated Financial Statements for the Year Ended 31 March 2019  
for  
Marksans Pharma U.K. Limited

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for the Year Ended 31 March 2019

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Marksans Pharma U.K. Limited

Company Information  
for the Year Ended 31 March 2019

**DIRECTORS:**

Mr. M Saldanha  
Mrs. S Saldanha  
Mr. J Sharma  
Mr S Jayanna

**SECRETARY:**

Mrs G Jacks

**REGISTERED OFFICE:**

Cheshire House  
Gorse Lane  
Widnes  
WA8 ORP

**REGISTERED NUMBER:**

05467597 (England and Wales)

**AUDITORS:**

PBG Associates Limited  
Chartered Accountants and Registered Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

The directors present the strategic report and financial statements for the year ended 31 March 2019.

**FAIR REVIEW OF BUSINESS**

The company holds entire ordinary share capital of Marksans Holdings Limited and Relonchem Limited. Marksans Holdings Limited owns 100% of the ordinary share capital of Bell, Sons & Co. (Druggists) Limited.

The directors consider the results of Bell, Sons & Co. (Druggists) Limited for the year to be satisfactory. During the year sales increased from £18,021,449 to £22,119,801 and the profit on ordinary activities before taxation was £641,496 (2018: £133,914). The directors expect an increase in the level of activity in the forthcoming year.

The directors consider the results of Relonchem Limited for the year to be satisfactory. During the year like for like sales decreased from £24,096,505 to £23,828,455 and the profit on ordinary activities before taxation was £3,713,248 (2018: £3,927,468).

The business model of company is to secure sustained profitable growth via a change in customer base to support long term supply arrangements and a progressive commercial reactivation of its substantial product portfolio (leveraging on the low-cost manufacturing of its parent Marksans Pharma Limited). The directors there for expect the performance of the company to continue to be improved in the next financial year.

Increasing purchasing costs continue to threaten margins. The group manages this risk by establishing strong relationship with suppliers (in particular its parent Marksans Pharma Limited), to enable negotiation and control management of potential future price increases and secure reliable supply. In addition, production methods are constantly being reviewed to ensure the most efficient operation are in place.

The group will continue to develop its product range through new product development and acquisition of licences, to meet market needs.

The group profit for the year, after taxation, amounted to £3,126,093 (2018: £2,894,151)

**ON BEHALF OF THE BOARD:**

  
.....  
Mr. M Saldanha - Director

Date: 21<sup>st</sup> May, 2019

The directors present their group annual report and financial statements for the year ended 31 March 2018.

## **PRINCIPAL ACTIVITIES**

The principle activity of the company continued to be that of a holding company.

The principal activity of Bell, sons & Co. (Druggists) Limited is the manufacture and sale of Pharmaceuticals, while the principal activity of Relonchem Limited continued to be the development, registration and distribution of generic prescription Pharmaceuticals in the UK.

## **DIRECTORS**

The directors who held office during the year and up to the date of signature of financial statements were as follow:

Mr. M Saldanha  
Mr. J Sharma  
Mrs. S Saldanha  
Mr S Jayanna  
Mr R. D. Williams (Resigned on 27<sup>th</sup> March 2019)

## **RESULTS AND DIVIDENDS**

The results for the year are set out on page 7.

The directors do not recommend the payment of a dividend.

## **AUDITORS**

The auditors PBG Associates Ltd will be proposed for reappointment at the forthcoming Annual General Meeting.

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the group annual report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practices (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently.
- make judgements and accounting estimates that are reasonable and prudent.
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Marksans Pharma U.K. Limited

Report of the Directors  
for the Year Ended 31 March 2019

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

**ON BEHALF OF THE BOARD:**

A handwritten signature in black ink, appearing to be 'M Saldanha', is written over a dotted line. Below the signature, the text 'Mr. M Saldanha - Director' is printed.

Date: 21<sup>st</sup> May, 2019

### **Opinion**

We have audited the financial statements of Marksans Pharma U.K. Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 March 2019 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 March 2019 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Directors' Responsibilities Statement set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.


**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Devender Arora ACA (Senior Statutory Auditor)  
for and on behalf of PBG Associates Limited  
Chartered Accountants and Statutory Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Date: 21<sup>st</sup> May, 2019



Marksans Pharma U.K. Limited

Consolidated Income Statement  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>TURNOVER</b>	3	44,322,262	39,398,419
Cost of sales		<u>35,822,072</u>	<u>31,371,569</u>
<b>GROSS PROFIT</b>		8,500,190	8,026,850
Distribution costs		1,191,833	1,240,121
Administrative expenses		<u>3,220,286</u>	<u>2,883,379</u>
		<u>4,412,119</u>	<u>4,123,500</u>
		4,088,071	3,903,350
Other operating income		<u>9,706</u>	<u>24,949</u>
<b>OPERATING PROFIT</b>	5	4,097,777	3,928,299
Interest payable and similar expenses	7	<u>168,409</u>	<u>225,181</u>
<b>PROFIT BEFORE TAXATION</b>		3,929,368	3,703,118
Tax on profit	8	<u>803,275</u>	<u>808,967</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<u><u>3,126,093</u></u>	<u><u>2,894,151</u></u>
Profit attributable to: Owners of the parent		<u><u>3,126,093</u></u>	<u><u>2,894,151</u></u>

All amounts relate to continuing operations.

The notes form part of these financial statements

Marksans Pharma U.K. Limited

Consolidated Other Comprehensive Income  
for the Year Ended 31 March 2019


	Notes	2019 £	2018 £
<b>PROFIT FOR THE YEAR</b>		3,126,093	2,894,151
<b>OTHER COMPREHENSIVE INCOME</b>		<u>-</u>	<u>-</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<u><u>3,126,093</u></u>	<u><u>2,894,151</u></u>
Total comprehensive income attributable to: Owners of the parent		<u><u>3,126,093</u></u>	<u><u>2,894,151</u></u>

The notes form part of these financial statements

Consolidated Balance Sheet  
31 March 2019

	Notes	£	2019	£	£	2018	£
<b>FIXED ASSETS</b>							
Intangible assets	10			5,744,701			5,599,755
Tangible assets	11			3,254,677			3,042,155
Investments	12			-			-
				<u>8,999,378</u>			<u>8,641,910</u>
<b>CURRENT ASSETS</b>							
Stocks	13		12,384,578			11,096,689	
Debtors	14		8,201,728			6,507,565	
Cash in hand & at bank			<u>2,328,648</u>			<u>2,229,217</u>	
			22,914,954			19,833,471	
<b>CREDITORS</b>							
Amounts falling due within one year	15		<u>15,928,030</u>			<u>15,615,172</u>	
<b>NET CURRENT ASSETS</b>				<u>6,986,924</u>			<u>4,218,299</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>				15,986,302			12,860,209
<b>PROVISIONS FOR LIABILITIES</b>	17			<u>102,488</u>			<u>102,488</u>
<b>NET ASSETS</b>				<u>15,883,814</u>			<u>12,757,721</u>
<b>CAPITAL AND RESERVES</b>							
Called up share capital	18			8,596,941			8,596,941
Retained earnings				<u>7,286,873</u>			<u>4,160,780</u>
				<u>15,883,814</u>			<u>12,757,721</u>

The financial statements were approved by the Board of Directors on ..... and were signed on its behalf by:

  
.....  
Mr. M Saldanha - Director

The notes form part of these financial statements

Company Balance Sheet  
31 March 2019

	Notes	2019 £	2018 £
<b>FIXED ASSETS</b>			
Intangible assets	10	-	-
Tangible assets	11	-	-
Investments	12	<u>20,326,514</u>	<u>20,326,514</u>
		20,326,514	20,326,514
<b>CURRENT ASSETS</b>			
Debtors	14	34,957	34,957
<b>CREDITORS</b>			
Amounts falling due within one year	15	<u>5,193,141</u>	<u>5,189,841</u>
<b>NET CURRENT LIABILITIES</b>		<u>(5,158,184)</u>	<u>(5,154,884)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>15,168,330</u>	<u>15,171,630</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	18	8,596,941	8,596,941
Retained earnings		<u>6,571,389</u>	<u>6,574,689</u>
		<u>15,168,330</u>	<u>15,171,630</u>
Company's loss for the financial year		<u>(3,300)</u>	<u>(18,755)</u>

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on ..... and were signed on its behalf by:

  
.....  
Mr. M Saldanha - Director

The notes form part of these financial statements

Marksans Pharma U.K. Limited

Consolidated Statement of Changes in Equity  
for the Year Ended 31 March 2019

	Called up share capital £	Retained earnings £	Total equity £
<b>Balance at 1 April 2017</b>	8,596,941	1,266,629	9,863,570
<b>Changes in equity</b>			
Total comprehensive income	<u>-</u>	<u>2,894,151</u>	<u>2,894,151</u>
<b>Balance at 31 March 2018</b>	<u>8,596,941</u>	<u>4,160,780</u>	<u>12,757,721</u>
<b>Changes in equity</b>			
Total comprehensive income	<u>-</u>	<u>3,126,093</u>	<u>3,126,093</u>
<b>Balance at 31 March 2019</b>	<u><u>8,596,941</u></u>	<u><u>7,286,873</u></u>	<u><u>15,883,814</u></u>

The notes form part of these financial statements

Marksans Pharma U.K. Limited

Company Statement of Changes in Equity  
for the Year Ended 31 March 2019

	Called up share capital £	Retained earnings £	Total equity £
<b>Balance at 1 April 2017</b>	8,596,941	6,593,444	15,190,385
<b>Changes in equity</b>			
Total comprehensive income	<u>-</u>	<u>(18,755)</u>	<u>(18,755)</u>
<b>Balance at 31 March 2018</b>	<u>8,596,941</u>	<u>6,574,689</u>	<u>15,171,630</u>
<b>Changes in equity</b>			
Total comprehensive income	<u>-</u>	<u>(3,300)</u>	<u>(3,300)</u>
<b>Balance at 31 March 2019</b>	<u><u>8,596,941</u></u>	<u><u>6,571,389</u></u>	<u><u>15,168,330</u></u>

The notes form part of these financial statements

1. **STATUTORY INFORMATION**

Marksans Pharma U.K. Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standards applicable in UK and Republic of Ireland" (FRS 102) and the requirements of the Companies Act 2006. The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest pound.

The financial statements have been prepared on the historical cost convention. The principal accounting policies adopted are set out below.

As permitted by Section 408 of the Companies Act 2006, the company has not presented its own profit and loss account and related notes. The company's loss for the year was £3,300 (2018- £18,755 loss).

**Basis for consolidation**

The consolidated financial statements incorporate those of Marksans Pharma U.K. Limited and all of its subsidiaries (i.e. entities that Group controls through its power to govern the financial and operating policies so as to obtain economic benefits). Subsidiaries acquired during the year are consolidated using the purchase method. Their results are incorporated from the date that control passes. All financial statements are made up to 31 March 2019.

All intra group transactions, balances and unrealized gains on transactions between group companies are eliminated on consolidation. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the Group.

The cost of a business combination is the fair value at the acquisition date of the assets given, equity instruments issued, and liabilities incurred and assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognized as goodwill.

**Going concern**

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, the directors continue to adopt the going concern basis of accounting in preparing financial statements.

2. **ACCOUNTING POLICIES - continued**

**Turnover**

Turnover comprises revenue recognized by company in respect of goods supplied during the year, exclusive of Value Added Taxes and trade discounts based on the date goods are dispatched.

Revenue from the sale of goods is recognized when significant risks and rewards of ownership of goods have passed to the buyer (usually on dispatch of goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transactions will flow to the entity and the costs incurred or to be incurred in respect of transactions can be measured reliably.

**Intangible fixed assets - goodwill**

Goodwill is provided as the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortized to the profit and loss account over its estimated economic life of 20 years.

**Intangible fixed assets other than goodwill**

Intangible assets acquired separately from a business are recognized at cost and are subsequently measured at cost less accumulated amortization and accumulated impairment losses. Intangible assets acquired on business combinations are recognized separately from goodwill at acquisition date if the fair value can be measured reliably.

Amortization is recognized so as to write off the cost or valuation of the assets less their residual values over their useful lives on the following basis

Patents - 10% Straight Line  
Prescription product licenses - 5% Straight Line

**Tangible fixed assets**

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is not charged on free hold land. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each assets over its expected useful life, as follows;

Freehold Building - 2% straight  
Plant and machinery - 20% reducing method  
Fixtures and Fittings - 25% reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

**Impairment of Fixed Asset**

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of asset is estimated in order to determine the extent of impairment loss (if any).

Where it is not possible to estimate recoverable amount of an individual asset, the company estimates the recoverable amount of cash generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.



**2. ACCOUNTING POLICIES - continued**

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount.

An impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as revaluation decrease.

**Stocks**

Stocks are stated at lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognized as an impairment loss in profit or loss. Reversals of impairment losses are also recognized in profit or loss.

**Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

**Financial instruments**

The group has elected to apply the provisions of section 11 "Basic Financial Instruments" and section 12 "other Financial Instruments Issues" of FRS 102 to all of its financial instruments.

Financial instruments are recognized in company's statement of financial position when the group became party to the contractual provisions of the instruments.

Financial assets and liabilities are offset, with the net amount presented in the financial statements, when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or to realize the asset and settle the liability simultaneously.

**Basic Financial Assets**

Basic financial assets which include trade and other receivables, cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortized cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at present value of the future receipts discounted at a market rate of interest.

**Other Financial Assets**

Other financial assets including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognized in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in active market are classified as "loans and receivables". Loans and receivables are measured at amortized cost using the effective interest method, less any impairment.

2. **ACCOUNTING POLICIES - continued**

**Impairment of Financial Assets**

Financial Assets other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial Assets are impaired where there is objective evidence that, as a result of one or more events that accrued after the initial recognition of the financial assets, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognized in profit or loss.

**Derecognition of Financial Asset**

Financial assets are derecognized only when contractual rights to the cash flow from the asset expire or are settled, or when the group transfers the financial asset and substantially all the risk and reward of ownership to another entity, or if some of significant risk and rewards of ownership are retained but control of asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

**Classification of Financial Liabilities**

Financial liabilities and equity instruments are classified according to the substances of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

**Basic Financial Liabilities**

Basic financial liabilities including trade and other payables, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognized at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of future payments discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using effective interest rate method.

Trade payables are obligation to pay for goods and services that have been acquired in ordinary course of business from suppliers. Accounts payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognized initially at transaction price and subsequently measured at amortized cost using effective interest method.

Financial liabilities and equity instruments are classified according to the substance to the contractual arrangement entered into. An equity instrument is a contract that evidences a residual interest in the asset of the company after deducting all of its liabilities.

**Derecognition of Financial Liability**

Financial liabilities are derecognized when the group's contractual obligations expire or are discharged or cancelled.

**Equity instruments**

Equity instruments issued by the group are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognized as liabilities once they are no longer at the discretion of the group.

**Taxation**

The tax expense represent the sum of the tax currently payable and deferred tax.

**Current Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income and expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

2. **ACCOUNTING POLICIES – continued**

**Deferred Tax**

Deferred tax liability is generally recognized for all timing differences and deferred tax asset is recognized to the extent that it is probable that they will be recovered against the reversal of deferred tax liability or other future taxable profits. Such assets and liabilities are not recognized if the timing differences arises from goodwill or from initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profits.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realized. Deferred tax is charged or credited in profit and loss account, except when it relates to items charged or credited directly to equity, in which case deferred tax is also dealt with in equity. Deferred tax assets and liability are offset if, and only if there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

**Employee benefits**

The cost of short term employee benefits is recognized as a liability and an expense, unless those cost are required to be recognized as part of the cost of stock or fixed assets.

The costs of any unused holiday entitlement is recognized in the period in which the employee's services are received. Termination benefits are recognized immediately as an expense when the group is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**Retirement Benefits**

Payment to defined contribution retirement benefit schemes are charged as an expense as they fall due.

**Leases**

Rentals payables under operating leases, including any lease incentives received, are charged to income on a straight-line basis over the term of relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

**Foreign Exchange**

Transactions in currencies other than pounds sterling are recorded at the rate of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains or losses arising on translation are included in the profit and loss account for the period.

**Judgement and key sources of estimation uncertainty**

In the application of the company's accounting policies, the directors are required to make judgements, estimated and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experiences and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised where the revision effects only that period, or in the period of revision and future periods where the revision affects both current and future periods.

**Critical Judgements**

The following judgements (apart from those involving estimates) had the most significant effect on amount recognized in the financial statements.

**Amortization of Product Licenses**

The annual amortization charge for intangible assets is sensitive to changes in the estimated lives and residual values of assets. The useful economic lives and residual values are reviewed annually. These reviews require an estimation of how long each license is expected to be used based on expected sales of those licensed products. See note 9 for the carrying amount of the intangible assets and note 1 on Accounting Policies for the useful economic lives for each class of assets.

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

3. **TURNOVER**

An analysis of company's turnover is as follows:

	2019 £	2018 £
<b>Turnover</b>		
Sale of goods	44,322,262	39,398,419
	2019 £	2018 £
Other significant revenue		
Interest income	5,027	1,664

The analysis of turnover by geographical markets has been omitted as the directors consider that this would be prejudicial to the interests of the group.

4. **EMPLOYEES AND DIRECTORS**

The average number of employees (including directors) employed by the company during the year was as follows:

	2019	2018
Production	142	142
Sales and Administration	22	18

Their aggregate remuneration comprised of:

	2019 £	2018 £
Wages and salaries	4,251,733	4,097,641
Social security costs	353,193	353,406
Other pension costs	132,892	133,599

During the year, no director (2018-none) of Marksans Pharma U.K. Limited received any emoluments from Marksans Pharma U.K.Limited or any of its subsidiaries

During the year, retirement benefits were accruing to no directors (2018-none) of Marksans Pharma U.K.Limited in respect of defined contribution pension schemes.

5. **OPERATING PROFIT**

The operating profit is stated after charging/ (crediting):

	2019 £	2018 £
Depreciation - owned assets	304,532	215,497
Amortisation of intangible assets	585,685	555,425
Foreign exchange differences	(8,343)	(687)

6. **AUDITORS' REMUNERATION**

Fees payable to the company's auditors

	2019 £	2018 £
<b>For audit services</b>		
Audit of the financial statements of the group and company	4,000	4,000
Audit of the company's subsidiaries	18,000	18,000
For other services	2,000	2,000

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

7. **INTEREST PAYABLE AND SIMILAR EXPENSES**

	2019	2018
	£	£
Bank Interest on loans and Overdraft	<u>168,409</u>	<u>225,181</u>
	<u>168,409</u>	<u>225,181</u>

8. **TAXATION**

Analysis of the tax credit

The tax credit on the profit/(loss) for the year was as follows:

	2019	2018
	£	£
Current tax:		
UK corporation tax	803,275	808,967
Tax on profit/ (loss)	803,275	808,967

	2019	2018
	£	£
Current tax		
UK corporation tax on profits for the current period	-	808,967

The charge for the year can be reconciled to the (loss)/profit per the profit and Loss account as follows:

	2019	2018
	£	£
Profit before Taxation on continued operations	3,929,368	3,703,118
Profit on ordinary activities before taxation multiplied by standard		
Rate of corporation tax of 19% (2018-19%)	746,580	703,592
	-	
Tax effect of expenses that are not deductible in determining taxable profit	31,681	14,448
Unutilised tax losses	-	-
Depreciation on assets not qualifying for tax allowances	-	-
Amortisation on assets not qualifying for tax allowances	54,312	54,312
Difference of Capital allowances and depreciation	(29,298)	36,615
Other tax adjustment	-	-
Tax Expense for the year	<u>803,275</u>	<u>808,967</u>

9. **INDIVIDUAL INCOME STATEMENT**

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

## 10. INTANGIBLE FIXED ASSETS

## Group

	Goodwill £	Patents and licences £	Development costs £	Totals £
<b>COST</b>				
At 1 April 2018	5,717,140	56,450	5,165,350	10,938,940
Additions	-	12,432	718,199	730,631
At 31 March 2019	5,717,140	68,882	5,883,549	11,669,571
<b>AMORTISATION</b>				
At 1 April 2018	2,891,967	39,988	2,407,230	5,339,185
Amortisation for year	-	5,651	580,034	585,685
At 31 March 2019	2,891,967	45,639	2,987,264	5,924,870
<b>NET BOOK VALUE</b>				
At 31 March 2019	2,825,173	23,243	2,896,285	5,744,701
At 31 March 2018	2,825,173	16,462	2,758,120	5,599,755

## 11. TANGIBLE FIXED ASSETS

## Group

	Freehold property £	Plant and machinery £	Fixtures and fittings £	Totals £
<b>COST</b>				
At 1 April 2018	2,371,743	4,487,338	18,151	6,877,232
Additions	-	355,586	164,766	520,352
Disposal	-	(206,274)	-	(206,274)
At 31 March 2019	2,371,743	4,636,650	182,917	7,191,310
<b>DEPRECIATION</b>				
At 1 April 2018	217,656	3,605,568	11,853	3,835,077
Charge for year	53,984	213,965	36,583	304,532
Eliminated on disposal	-	(202,976)	-	(202,976)
At 31 March 2019	271,640	3,616,557	48,436	3,936,633
<b>NET BOOK VALUE</b>				
At 31 March 2019	2,100,103	1,020,093	134,481	3,254,677
At 31 March 2018	2,154,087	881,770	6,298	3,042,155

## 12. FIXED ASSET INVESTMENTS

	Notes	Group 2019 £	2018 £	Company 2019 £	2018 £
Investments in Subsidiaries		-	-	20,326,514	20,326,514

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

12. **FIXED ASSET INVESTMENTS - continued****Group**

Details of the company's subsidiaries at 31 March 2019 are as follows:

Name of undertaking and country of incorporation of residency	Nature of business	Class of shareholding	% Held Direct	Indirect
Marksans Holdings Limited	England and Wales Holding Company	Ordinary	100	
Bell, Sons & Co (Druggists ) Limited	England and Wales Pharmaceuticals	Ordinary	-	100
Relonchem Limited	England and Wales Pharmaceuticals	Ordinary	100	-

13. **STOCKS**

	Notes	Group 2019 £	2018 £	Company 2019 £	2018 £
Raw materials and consumables		1,341,392	1,298,749	-	-
Finished goods and goods for resale		<u>11,043,186</u>	<u>9,797,940</u>	-	-
		12,384,578	11,096,689	-	-

14. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	Group		Company	
	2019 £	2018 £	2019 £	2018 £
Trade debtors	7,637,892	6,366,337	-	-
Amounts owed by group undertakings	-	-	34,957	34,957
Other debtors	49,496	56,031	-	-
Prepayments and accrued income	<u>514,340</u>	<u>85,197</u>	<u>-</u>	<u>-</u>
	<u>8,201,728</u>	<u>6,507,565</u>	<u>34,957</u>	<u>34,957</u>

15. **CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	Group		Company	
	2019 £	2018 £	2019 £	2018 £
Trade creditors	3,111,662	2,668,219	-	-
Loans and Overdraft	2,509,082	3,680,426	-	-
Amounts owed to group undertakings	8,095,977	7,520,723	5,185,601	5,178,061
Corporation tax payable	413,621	800,521	-	-
Social security and other taxes	294,722	244,068	-	-
Other creditors	34,480	12,120	-	-
Accruals and deferred income	<u>1,468,486</u>	<u>689,095</u>	<u>7,540</u>	<u>11,780</u>
	<u>15,928,030</u>	<u>15,615,172</u>	<u>5,193,141</u>	<u>5,189,841</u>

Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

## 16. FINANCIAL INSTRUMENTS

	Group 2019 £	2018 £	Company 2019 £	2018 £
<b>Carrying amount of financial assets</b>	<u>7,687,388</u>	<u>6,422,368</u>	<u>34,957</u>	<u>34,957</u>
Debt instruments measured at amortised costs				
<b>Carrying amount of financial liabilities</b>				
Measured at amortised costs	<u>15,219,687</u>	<u>14,570,583</u>	<u>5,193,141</u>	<u>5,189,841</u>

## 17. PROVISIONS FOR LIABILITIES

	Notes	Group 2019 £	2018 £	Company 2019 £	2018 £
Deferred tax liabilities		102,488	102,488	-	-
Payable within one year		<u>102,488</u>	<u>102,488</u>	-	-

## 18. CALLED UP SHARE CAPITAL

Ordinary share capital, issued and fully paid:					
Number:	Class:	Nominal value:	2019 £	2018 £	
8,596,941	Ordinary share capital	£1	<u>8,596,941</u>	<u>8,596,941</u>	

## 19. DEFERRED TAXATION

Deferred tax assets and liabilities are offset where the group or company has legal enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for the financial reporting purpose.

Group	2019 £	2018 £
Accelerated capital allowances	<u>102,488</u>	<u>102,488</u>

The company has no deferred tax assets or liabilities.

There were no deferred tax movements in the year.

## 20. RETIREMENT BENEFIT SCHEMES

	2019 £	2018 £
Defined contribution schemes		
Charge to profit and loss in respect of defined contribution schemes	<u>132,892</u>	<u>133,600</u>

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the group in an independently administered fund.



Notes to the Consolidated Financial Statements - continued  
for the Year Ended 31 March 2019

21. **LOANS AND OVERDRAFTS**

	Group 2019 £	2018 £	Company 2019 £	2018 £
<b>Loans and overdrafts</b>				
Bank overdrafts	<u>2,509,082</u>	<u>3,680,426</u>	-	-
Payable within one year	<u>2,509,082</u>	<u>3,680,426</u>	-	-

22. **OPERATING LEASES COMMITMENTS**

Leases

Operating lease payments represent rental payable in respect of property, equipment and vehicles.

At 31 March 2019 the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	Group 2019 £	Group 2018 £	Company 2019 £	Company 2018 £
Within one year	<u>215,589</u>	<u>80,349</u>	-	-
Between two and five years	<u>1,017,591</u>	<u>78,826</u>	-	-
After five years	<u>1,731,648</u>	<u>-</u>	-	-

23. **RELATED PARTY TRANSACTIONS**

Remuneration of key management personnel, including those who are also director, is as follow

	2019 £	2018 £
Aggregate compensation	461,562	567,685

The company has taken exemption from disclosing related party transactions with companies under the same control in accordance with FRS 102-Section 33 "Related Party Disclosures"

24. **CASH FLOW EXEMPTION**

The group and company, being member of the group wherein the ultimate parent company prepares consolidated financial statements which are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with Financial Reporting Standard 102.

**25. CONTROLLING PARTY**

The immediate parent undertaking is Marksans Pharma Limited, a company incorporated in India. Consolidated accounts are available from the Registrar of Companies, Everest 100, Marine Drive, Mumbai- 400 002, Maharashtra.

In the opinion of the directors, Marksans Pharma Limited is the company's ultimate parent Company and ultimate controlling party.

**26. PREVIOUS YEAR FIGURES**

Previous year figures have been rearranged/ regrouped/ reclassified wherever considered necessary to facilitate comparison with the current year figures.

Report of the Directors and  
Financial Statements for the Year Ended 31 March 2019  
for  
Marksans Holdings Limited

Contents of the Financial Statements  
for the Year Ended 31 March 2019

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Marksans Holdings Limited

Company Information  
for the Year Ended 31 March 2019

**DIRECTORS:**

Mr. S Jayanna  
Mrs. S Saldanha  
Mr. M Saldanha  
Mr.J Sharma

**SECRETARY:**

Mrs G Jacks

**REGISTERED OFFICE:**

Cheshire House  
Gorsey Lane  
Widnes  
Cheshire  
WA8 0RP

**REGISTERED NUMBER:**

05591744 (England and Wales)

**AUDITORS:**

PBG Associates Limited  
Chartered Accountants and Registered Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Marksans Holdings Limited

Report of the Directors  
for the Year Ended 31 March 2019

The directors present their annual report and financial statement for the year ended 31 March 2019.

**PRINCIPAL ACTIVITY**

The principle activity of the company continued to be that of a holding company. The company holds the entire share capital of Bell, Sons & Co. (Druggists) Limited, a company that Manufactures pharmaceuticals products.

The company had not traded during the year.

**DIRECTORS**

The directors who holds office during the year and upto the date of signature of financial statement were as follow

Mr. M Saldanha

Mr. S Jayanna

Mr. J Sharma

Mrs. S Saldanha

Mr. R D Williams (Resigned on 27<sup>th</sup> March 2019)

**RESULTS AND DIVIDENDS**

The results for the year are set out on page 6.

The directors do not recommend the payment of a dividend


**AUDITORS**

The auditors, PBG Associates Ltd, will be proposed for re appointment at the forth coming Annual General Meeting.

**STATEMENT OF DISCLOSURE TO AUDITORS**

So far as each person who has a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

**ON BEHALF OF THE BOARD:**



Mr. M Saldanha - Director

Date: 21<sup>st</sup> May, 2019

Marksans Holdings Limited

Directors' Responsibilities Statement  
for the Year Ended 31 March 2019

The directors are responsible for preparing annual report and financial statement in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statement for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practices (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of state of affairs of the company and of the profit or loss of the company for the period. In preparing these financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently.
- Make judgements and accounting estimates that are reasonable and prudent.
- Prepare the financial statement on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Opinion**

We have audited the financial statements of Marksans Holdings Limited (the 'company') for the year ended 31 March 2019 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2019;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Report of the Directors and the Directors' Responsibilities Statement, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Directors has been prepared in accordance with applicable legal requirements.



Report of the Independent Auditors to the Members of  
Marksans Holdings Limited

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- Certain disclosures of Directors remuneration specified by law are not made; or
- We have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Directors' Responsibilities Statement set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Devender Arora ACA (Senior Statutory Auditor)  
for and on behalf of PBG Associates Limited  
Chartered Accountants and Registered Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Date: 21<sup>st</sup> May, 2019

Marksans Holdings Limited

Income Statement  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>TURNOVER</b>		<u>-</u>	<u>-</u>
<b>OPERATING PROFIT and PROFIT BEFORE TAXATION</b>		-	-
Tax on profit	5	<u>-</u>	<u>-</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<u>-</u>	<u>-</u>

All amounts relate to continuing operations

The notes form part of these financial statements

Marksans Holdings Limited

Other Comprehensive Income  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>PROFIT FOR THE YEAR</b>		-	-
<b>OTHER COMPREHENSIVE INCOME</b>		<u>-</u>	<u>-</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<u><u>-</u></u>	<u><u>-</u></u>

The notes form part of these financial statements

Marksans Holdings Limited (Registered number: 05591744)

Balance Sheet  
31 March 2019

	Notes	2019 £	2018 £
<b>FIXED ASSETS</b>			
Investments	6	<u>1,490,874</u>	<u>1,490,874</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u><u>1,490,874</u></u>	<u><u>1,490,874</u></u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	7	1,000	1,000
Share premium	8	<u>1,489,874</u>	<u>1,489,874</u>
<b>SHAREHOLDERS' FUNDS</b>		<u><u>1,490,874</u></u>	<u><u>1,490,874</u></u>

The financial statements were approved by the Board of Directors on ..... and were signed on its behalf by:



.....  
Mr. M Saldanha - Director

The notes form part of these financial statements

Marksans Holdings Limited

Statement of Changes in Equity  
for the Year Ended 31 March 2019

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
<b>Balance at 1 April 2017</b>	1,000	-	1,489,874	1,489,874
<b>Changes in equity</b>	<hr/>	<hr/>	<hr/>	<hr/>
<b>Balance at 31 March 2018</b>	<hr/> 1,000	<hr/> -	<hr/> 1,489,874	<hr/> 1,490,874
<b>Changes in equity</b>	<hr/>	<hr/>	<hr/>	<hr/>
<b>Balance at 31 March 2019</b>	<hr/> 1,000	<hr/> -	<hr/> 1,489,874	<hr/> 1,490,874

The notes form part of these financial statements

1. **STATUTORY INFORMATION**

Marksans Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

**Accounting policies**  
**Company information**

Marksans Holdings Limited is a company limited by shares incorporated in England and Wales. The register office is Cheshire House, Gorsey Lane, Widnes, WA8 0RP.

**Cash Flow Exemption**

The company, being member of the group wherein the parent company prepares consolidated financial statements which are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with Financial Reporting Standard 102.

**Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standards applicable in UK and Republic of Ireland" (FRS 102) and the requirement of Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded in nearest pound.

The financial statements have been prepared on the historical cost convention. The principle accounting policies adopted are set out below.

The company has taken advantage of exemption under section 400 of Companies Act 2006 not to prepare consolidated accounts. The financial statements present information about the company as an individual entity and not about its group.

Marksans Holdings Limited is a Wholly subsidiary of Marksans Pharma U.K. Limited and the results of Marksans Pharma U.K. Limited are included in the consolidated Financial Statement of Marksans Pharma U.K. Limited which are available from Companies House, Cardiff, CF 14 3UZ.

**Going concern**

At the time of approving the financial statement, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, the directors continue to adopt the going concern basis of accounting in preparing financial statements.

**Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts are shown within borrowings in current liabilities.

**Fixed asset investment**

Interests in subsidiaries are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognized immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

2. **ACCOUNTING POLICIES - continued**

**Financial instruments**

The company elected to apply the provisions of section 11 "Basic Financial Instruments" and section 12 "Other Financial Instruments Issues" of FRS 102 to all of its financial instruments.

Financial instruments are recognized in company's statement of financial position when the company became party to the contractual provisions of the instruments. Financial assets and liabilities are offset, with the net amount presented in the financial statements. When there is a legally enforceable right to set off the recognized amount and there is an intention to settle on a net basis or to realize the net asset and settle the liability simultaneously.

**Basic Financial Assets**

Basic financial assets which include trade and other receivables, cash and bank balances, are initially measured at transaction price including transaction cost and are subsequently carried at amortized cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at present value of the future receipts discounted at a market rate of interest.

**Other financial asset**

Other financial assets including investment in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the change in fair value are recognized in profit or loss, except that investment in equity instruments that are not publicly traded and whose fair values can not be measured reliably are measured at cost less impairment.

Trade debtor, loans and other receivables that have fixed or determinable payments that are not quoted in active market are classified as "Loans and receivables" loans and receivables are measured at amortized cost using the effective interest method, less any impairment.

Interest is recognized by applying the effective interest rate, except for short term receivable when the recognition of interest would be immaterial. The effective interest rate method is a method of calculating the amortize cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the effective expected life of the debt instrument to the net carrying amount on initial recognition.

**Impairment of Financial Assets**

Financial Assets other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial Assets are impaired where there is objective evidence that, as a result of one or more events that accrued after the initial recognition of the financial assets, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognized in profit or loss.

If there is a decrease in impairment loss arising from an event occurring after the impairment was recognized, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what carrying amount would have been, had the impairment not previously been recognized. The impairment reversal is recognized in profit or loss.

**Derecognition of Financial Asset**

Financial assets are derecognized only when contractual right to the cash flow from the asset expire or are settled, or when the company transfer the financial asset and substantially all the risk and reward of ownership to another entity, or if some of significant risk and rewards of ownerships are retained but control of asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

**Classification of Financial Liabilities**

Financial liabilities and equity instruments are classified according to the substances of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. **ACCOUNTING POLICIES - continued**

**Basic Financial Liabilities**

Basic financial liabilities including trade and other payables, bank loan, loan from fellow group companies and preference shares that are classified as debt, are initially recognized at transaction price unless the arrangement constitutes a financial transaction, where the debt instrument is measured at the present value of future payments discounted at a market rate of interest.

Debt instruments are subsequently carried at cost, using effective interest rate method.

Trade payables are obligation to pay for goods and services that have been acquired in ordinary course of business from suppliers. Accounts payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognized initially at transaction price and subsequently measured at amortized cost using effective interest rate method.

**Other Financial Liability**

Derivatives, including interest rate swap and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re measured at fair value. Changes in the fair values of derivatives are recognized in profit or loss in finance costs or finance income as appropriate unless hedge accounting is applied and the hedge is a cash flow hedge.

Financial liabilities and equity instruments are classified according to the substance to the contractual arrangement entered into. An equity instrument is an contract that evidences a residual interest in the asset of the company after deducting all of its liabilities.

**Derecognition of Financial Liability**

Financial liabilities are derecognized when the company's contractual obligation expire or are discharged or cancelled.

**Equity instruments**

Equity instruments issued by company are recorded at the proceeds received, net of direct issue cost. dividend payable on equity instrument are recognized as liability once they are no longer at the discretion of company.

3. **EMPLOYEES AND DIRECTORS**

The average monthly number of persons (including directors) employed by the company during the year was nil (2018: Nil).

4. **OPERATING PROFIT**

The auditor's remuneration for the year was borne by a fellow group undertaking.

5. **TAXATION**

**Analysis of the tax charge**

No liability to UK corporation tax arose for the year ended 31 March 2019 nor for the year ended 31 March 2018.



6. **FIXED ASSET INVESTMENTS**

	2019 £	2018 £
Investments in subsidiaries	<u>1,490,874</u>	<u>1,490,874</u>

The company has not designed any financial assets that are not classified as financial assets as fair value through profit or loss.

**Movement in Fixed assets investments**

	Investment in Subsidiary Company £
<b>Cost</b>	
At 1 April 2017 & 31 March 2018	<u>1,490,874</u>
<b>Carrying amount</b>	
At 31 March 2019	<u>1,490,874</u>
At 31 March 2018	<u>1,490,874</u>

**Subsidiaries**

These financial statements are separate company financial statements for Marksans Holdings Limited.

Details of the company's subsidiaries at 31 March 2019 are as follows:

Name of undertaking	Country of Incorporation	Nature of business	Class of Shareholding	% Held Direct indirect
Bell, Sons & Co (Druggists) Limited	England and Wales	Pharmaceutical	Ordinary	100.00

The aggregate capital and reserve and the result for the year of the subsidiaries noted above was as follow:

Name of undertaking	Profit/(Loss) £	Capital and Reserve £
Bell, Sons & Co.(Druggists) Limited	<u>535,639</u>	<u>5,574,647</u>

7. **CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:			2019	2018
Number:	Class:	Nominal value:	£	£
1,000	Ordinary Share Capital	£1	<u>1,000</u>	<u>1,000</u>

8. **RESERVES**

	Retained earnings £	Share premium £	Totals £
At 1 April 2018	-	1,489,874	1,489,874
Profit for the year	-	-	-
At 31 March 2019	-	1,489,874	1,489,874

9. **CONTROLLING PARTY**

The immediate parent undertaking is Marksans Pharma U.K. Limited, a company registered in England and Wales.

In the opinion of directors, Marksans Pharma Limited is the company's ultimate parent company and ultimate controlling party.

The parent undertaking of the smallest group for which consolidated accounts are prepared in Marksans Pharma U.K. Limited. Consolidated accounts are available from Companies House, Cardiff, CF14 3UZ.

The parent undertaking of the largest group for which consolidated accounts are prepared is Marksans Pharma Limited, a company incorporated in India. Consolidated accounts are available from the Registrar of Companies, Everest 100, Marine Drive, Mumbai-400 002, Maharashtra.

Strategic Report, Report of the Directors and  
Financial Statements for the Year Ended 31 March 2019  
for  
Bell,Sons & Co.(Druggists) Limited

Contents of the Financial Statements  
for the Year Ended 31 March 2019

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Bell,Sons & Co.(Druggists) Limited

Company Information

for the Year Ended 31 March 2019

**DIRECTORS:**

Mr. S Jayanna  
Mrs. S Saldanha  
Mr. M Saldanha  
Mr. J Sharma

**SECRETARY:**

Mrs G Jacks

**REGISTERED OFFICE:**

Gifford House  
Slaidburn Crescent  
Southport  
Merseyside  
PR9 9AL

**REGISTERED NUMBER:**

00351951 (England and Wales)

**AUDITORS:**

PBG Associates Limited  
Chartered Accountants and Registered Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Bell, Sons & Co. (Druggists) Limited

Strategic Report  
for the Year Ended 31 March 2019

The directors present the strategic report and financial statement for the year ended 31 March 2019.

**FAIR REVIEW OF BUSINESS**

The directors consider the result for the period to be satisfactory. During the period sales increased from £18,021,449 to £22,119,801 and the profit on ordinary activities before taxation was £ 641,496 (2018: £133,914). The directors expect turnover and the profit on ordinary activities to increase in the forthcoming year.

Bell's manufactures licensed products - both as own branded products and, for certain customers, in own label from together with a range of unlicensed products. The company owns a state-of-the-art manufacturing facility in Southport and is an established manufacturer of over 200 OTC pharmaceuticals having full approval of the UK MHRA.

Bell's customers include retailers, pharmacies, chemist wholesalers and cash and carry outlets. The company enjoys a significant stronghold in the export markets. With more than 80 years of experience and a reach across 50+ countries, the brand is recognized and respected globally. Its key markets are West Africa and Middle East.


Principle risk and uncertainties arise from a competitive market.

Increasing raw material cost continue to threaten margins. The company manages this risk by establishing strong relationship with suppliers, to enable negotiation and controlled management of potential future price increases and secure reliable supply. In addition production methods are consistently being reviewed to ensure the most efficient operations are in place.

The company will continue to develop its products range to meet market needs.

The profit for the year, after taxation, amounting to £535,639 (2018: £109,090).

**ON BEHALF OF THE BOARD:**



.....  
Mr. M Saldanha - Director

Date: 21<sup>st</sup> May, 2019

The directors present their annual report and financial statement for the year ended 31 March 2019.

#### **PRINCIPAL ACTIVITIES**

The principle activity of the company continued to be that of Manufacturer and sale of pharmaceuticals.

#### **DIRECTORS**

The directors who holds office during the year and upto the date of signature of financial statement were as follow:

Mr. M Saldanha  
Mr. J Sharma  
Mrs. S Saldanha  
Mr. S Jayanna  
Mr. R D Williams (Resigned 27<sup>th</sup> March 2019)

#### **RESULTS AND DIVIDENDS**

The results for the year are set out on page 7.

The directors do not recommend the payment of a dividend.

#### **AUDITORS**

The auditors, PBG Associates Ltd, will be proposed for re appointment at the forth coming Annual General Meeting.

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing annual report and financial statement in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statement for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practices (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of state of affairs of the company and of the profit or loss of the company for the period.in preparing these financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently.
- Make judgements and accounting estimates that are reasonable and prudent.
- Prepare the financial statement on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with companies act 2006. They are also responsible for safeguarding the assets of the company and hence for tacking reasonable steps for the prevention and detection of fraud and other irregularities.

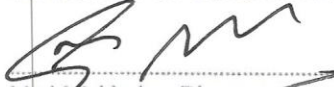
Bell, Sons & Co. (Druggists) Limited

Report of the Directors  
for the Year Ended 31 March 2019

**STATEMENT OF DISCLOSURE TO AUDITORS**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

**ON BEHALF OF THE BOARD:**



Mr. M. Saldanha - Director

Date: 21<sup>st</sup> May, 2019



### **Opinion**

We have audited the financial statements of Bell,Sons & Co.(Druggists) Limited (the 'company') for the year ended 31 March 2019 which comprise the Income Statement, Other Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Report of the Independent Auditors to the Members of  
Bell, Sons & Co. (Druggists) Limited

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

we have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Devender Arora ACA (Senior Statutory Auditor)  
for and on behalf of PBG Associates Limited  
Chartered Accountants and Statutory Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Date: 21<sup>st</sup> May, 2019

Bell,Sons & Co.(Druggists) Limited

Income Statement  
for the Year Ended 31 March 2019

		2019		2018	
	Notes	£	£	£	£
<b>TURNOVER</b>	3		22,119,801		18,021,449
Cost of sales			<u>18,769,081</u>		<u>15,389,477</u>
<b>GROSS PROFIT</b>			3,350,720		2,631,972
Distribution costs		1,191,833		1,240,121	
Administrative expenses		<u>1,368,885</u>		<u>1,175,762</u>	
			<u>2,560,718</u>		<u>2,415,883</u>
			790,002		216,089
Other operating income			<u>5,027</u>		<u>72,138</u>
<b>OPERATING PROFIT</b>	5		795,029		288,227
Interest payable and similar expenses	6		<u>153,533</u>		<u>154,313</u>
<b>PROFIT BEFORE TAXATION</b>			641,496		133,914
Tax on profit	7		<u>105,857</u>		<u>24,824</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>			<u><u>535,639</u></u>		<u><u>109,090</u></u>

All amounts relate to continuing operations.

The notes form part of these financial statements

Bell,Sons & Co.(Druggists) Limited

Other Comprehensive Income  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>PROFIT FOR THE YEAR</b>		535,639	109,090
<b>OTHER COMPREHENSIVE INCOME</b>		<u>-</u>	<u>-</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<u><u>535,639</u></u>	<u><u>109,090</u></u>

The notes form part of these financial statements

Bell, Sons & Co. (Druggists) Limited (Registered number: 00351951)

Statement of Financial Position  
31 March 2019

	Notes	2019 £	2018 £
<b>FIXED ASSETS</b>			
Intangible assets	8	23,243	16,462
Tangible assets	9	<u>3,120,196</u>	<u>3,035,857</u>
		3,143,439	3,052,319
<b>CURRENT ASSETS</b>			
Stocks	10	7,328,701	5,173,382
Debtors	11	5,152,208	4,674,307
Cash in hand & at bank		<u>1,084,878</u>	<u>934,920</u>
		13,565,787	10,782,609
<b>CREDITORS</b>			
Amounts falling due within one year	12	<u>11,032,091</u>	<u>8,693,432</u>
<b>NET CURRENT ASSETS</b>		<u>2,533,696</u>	<u>2,089,177</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		5,677,135	5,141,496
<b>PROVISIONS FOR LIABILITIES</b>	13	<u>102,488</u>	<u>102,488</u>
<b>NET ASSETS</b>		<u>5,574,647</u>	<u>5,039,008</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	14	6,334	6,334
Revaluation reserve	15	1,037,692	1,037,692
Retained earnings	15	<u>4,530,621</u>	<u>3,994,982</u>
<b>SHAREHOLDERS' FUNDS</b>		<u>5,574,647</u>	<u>5,039,008</u>

The financial statements were approved by the Board of Directors on ..... and were signed on its behalf by:

  
.....  
Mr. M Saldanha - Director

The notes form part of these financial statements

Bell,Sons & Co.(Druggists) Limited

Statement of Changes in Equity  
for the Year Ended 31 March 2019

	Called up share capital £	Retained earnings £	Revaluation reserve £	Total equity £
<b>Balance at 1 April 2017</b>	6,334	3,885,892	1,037,692	4,929,918
<b>Changes in equity</b>				
Total comprehensive income	<u>-</u>	<u>109,090</u>	<u>-</u>	<u>109,090</u>
<b>Balance at 31 March 2018</b>	<u>6,334</u>	<u>3,994,982</u>	<u>1,037,692</u>	<u>5,039,008</u>
<b>Changes in equity</b>				
Total comprehensive income	<u>-</u>	<u>535,639</u>	<u>-</u>	<u>535,639</u>
<b>Balance at 31 March 2019</b>	<u><u>6,334</u></u>	<u><u>4,530,621</u></u>	<u><u>1,037,692</u></u>	<u><u>5,574,647</u></u>

The notes form part of these financial statements

1. **STATUTORY INFORMATION**

Bell,Sons & Co.(Druggists) Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

**Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standards applicable in UK and Republic of Ireland" (FRS 102) and the requirement of Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded in nearest pound.

The financial statements have been prepared on the historical cost convention. The principle accounting policies adopted are set out below.

**Going concern**

At the time of approving the financial statement, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, the directors continue to adopt the going concern basis of accounting in preparing financial statements.

**Turnover**

Turnover comprises revenue recognized by company in respect of goods supplied during the year, exclusive of Value Added Taxes and trade discount based on the date they are dispatched.

Revenue from sale of goods to be recognized when significant risk and reward of ownerships of goods have passed to the buyer (usually on dispatch of goods), the amount of revenue can be measured reliably, it is probable that the economic benefit associated with the transactions will flow to the entity and the cost incurred or to be incurred in respect of transactions can be measured reliably.

**Intangible fixed assets other than goodwill**

Intangible assets acquired separately from business are recognized at cost and are subsequently measured at cost less accumulated impairment losses. Intangible assets acquired in business combinations are recognized separately from goodwill at acquisition date if the fair value can be measured reliably.

Amortization is recognized so as to write off the cost or valuation of the assets less their residual values over their useful lives on the following basis

Product licence - 5% Straight Line

**Tangible fixed assets**

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is not charged on Free hold land. depreciation provided at rates calculated to write off the cost or valuation less estimated residual value of each assets over its expected useful life, as follow;

Freehold Building	2% cost or valuation
Plant and machinery	20% reducing method

The gain or loss arising on the disposal of a asset is determined as the difference between the sale proceed and carrying value of the asset, and is credited and charged to profit or loss.

2. **ACCOUNTING POLICIES - continued**

**Impairment of Fixed Asset**

At each reporting end date, the company review the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of assets is estimated in order to determine the extent of impairment loss (if any).

Whether it is not possible to estimate recoverable amount of an individual asset, the company estimate the recoverable amount of cash generating unit to which the asset belongs.

Recoverable amount is higher of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discontinued at their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risk specific to the asset for which estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount.

An impairment loss is recognized immediately in profit or Loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as revaluation decreases.

**Stocks**

Stocks are stated at lower of cost and estimated selling price less costs to complete sell. Cost comprises direct materials and, where applicable, direct labour costs those overheads that have been incurred in bringing the stock to their present location and condition.

stocks held for distribution at no or nominal consideration are measured at cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of carrying amount of stocks over its estimated selling price less cost to complete and sell is recognized as an impairment loss in profit or loss. Reversals of impairment losses are also recognized in profit or loss.

**Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

**Cash Flow Exemption**

The company, being member of the group wherein the parent company prepares consolidated financial statements which are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with Financial Reporting Standard 102.



2. **ACCOUNTING POLICIES - continued**

**Financial instruments**

The company elected to apply the provisions of section 11 "Basic Financial Instruments" and section 12 "Other Financial Instruments Issues" of FRS 102 to all of its financial instruments.

Financial instruments are recognized in company's statement of financial position when the company became party to the contractual provisions of the instruments.

Financial assets and liabilities are offset, with the net amount presented in the financial statements. When there is a legally enforceable right to set off the recognized amount and there is an intention to settle on a net basis or to realize the net asset and settle the liability simultaneously.

**Basic Financial Assets**

Basic financial assets which include trade and other receivables, cash and bank balances, are initially measured at transaction price including transaction cost and are subsequently carried at amortized cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at present value of the future receipts discounted at a market rate of interest.

Trade debtor, loans and other receivables that have fixed or determinable payments that are not quoted in active market are classified as "Loans and receivables" loans and receivables are measured at amortized cost using the effective interest method, less any impairment.

**Impairment of Financial Assets**

Financial Assets other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial Assets are impaired where there is objective evidence that, as a result of one or more events that accrued after the initial recognition of the financial assets, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognized in profit or loss.

If there is a decrease in impairment loss arising from an event occurring after the impairment was recognized, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what carrying amount would have been, had the impairment not previously been recognized. The impairment reversal is recognized in profit or loss.

**Derecognition of Financial Asset**

Financial assets are derecognized only when contractual right to the cash flow from the asset expire or are settled, or when the company transfer the financial asset and substantially all the risk and reward of ownership to another entity, or if some of significant risk and rewards of ownerships are retained but control of asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

**Classification of Financial Liabilities**

Financial liabilities and equity instruments are classified according to the substances of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

**Basic Financial Liabilities**

Basic financial liabilities include trade and other payables, bank loan, loan from fellow group companies and preference shares that are classified as debt, are initially recognized at transaction price unless the arrangement constitutes a financial transaction, where the debt instrument is measured at the present value of future payments discounted at a market rate of interest. Debt instruments are subsequently carried at cost, using effective interest rate method.

Trade payables are obligation to pay for goods and services that have been acquired in ordinary course of business from suppliers. Accounts payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognized initially at transaction price and subsequently measured at amortized cost using effective interest rate method.

2. **ACCOUNTING POLICIES - continued**

Financial liabilities and equity instruments are classified according to the substance to the contractual arrangement entered into. An equity instrument is an contract that evidences a residual interest in the asset of the company after deducting all of its liabilities.

**Derecognition of Financial Liability**

Financial liabilities are derecognized when the company's contractual obligation expire or are discharged or cancelled.

**Equity instruments**

Equity instruments issued by company are recorded at the proceeds received, net of direct issue cost. dividend payable on equity instrument are recognized as liability once they are no longer at the discretion of company.

**Employee benefits**

The cost of short term employee benefits is recognized as a liability and an expense, unless those cost are required to be recognized as part of the cost of stock or fixed asset.Termination benefit are recognized immediately as an expense when company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**Retirement benefits**

Payment to defined contribution retirement benefit schemes are charged as an expense as the fall due.

**Leases**

Rentals payables under operating leases, including any lease incentives received, are charged to income on a straight-line basis over the term of relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefit from the leased assets are consumed.

**Foreign exchange**

Transactions in currencies other than pounds sterling are recorded at the rate of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains or losses arising on translation are included in the profit and loss account for the period.

**Taxation**

The tax expenses represent the sum of the tax currently payable and deferred tax.

**Current Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income and expenses that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

**Deferred Tax**

Deferred tax liability is generally recognized for all timing differences and deferred tax asset is recognized to the extent that it is probable that they will be recovered against the reversal of deferred tax liability or other future taxable profits. Such assets and liabilities are not recognized if the timing differences arises from goodwill or from initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profits.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realized. Deferred tax is charged or credited in profit and loss account, except when it relates to items charged or credited directly to equity, in which case deferred tax is also dealt with in equity. Deferred tax assets and liability are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax asset and liabilities relate to taxes levied by the same tax authority.

3. **TURNOVER**

An analysis of company's turnover is as follows:

	2019 £	2018 £
<b>Turnover</b>		
Sale of goods	<u>22,119,801</u>	<u>18,021,449</u>

	2019 £	2017 £
<b>Other significant revenue</b>		
Interest income	5,027	1,664
Others	-	70,474

4. **EMPLOYEES AND DIRECTORS**

The average monthly number of persons (including directors) employed by the company during the year was:

	2019 Number	2018 Number
Production	130	133
Sales and Administration	<u>22</u>	<u>18</u>
Total	152	148

Their aggregate remuneration comprised

	2019 £	2018 £
Wages and Salaries	3,555,383	3,414,461
Social Security Cost	283,798	277,053
Other Pension Cost	<u>99,862</u>	<u>104,366</u>
Total	3,939,043	3,795,880

**Directors Remuneration**

	2019 £	2018 £
Remuneration for qualifying services	92,756	86,870
Company pension contributions to defined contribution schemes	<u>6,959</u>	<u>6,959</u>
Total	<u>99,715</u>	<u>93,829</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1(2018-1)

**5. OPERATING PROFIT**

The operating profit is stated after charging/ (crediting):

	2019	2018
	£	£
Other operating leases	69,815	65,649
Depreciation - owned assets	267,949	206,216
Loss on disposal of fixed assets	5,402	6,374
Patents and licences amortisation	5,651	5,651
Cost of stock recognised as an expenses	13,673,741	10,771,312
Auditors' remuneration:		
for audit services	8,000	8,000
for other services	1000	1,000
Foreign exchange differences	<u>(8,343)</u>	<u>(687)</u>

**6. INTEREST PAYABLE AND SIMILAR EXPENSES**

	2019	2018
	£	£
Bank overdraft interest payable	153,533	153,142
Bank loan interest payable	<u>-</u>	<u>1,171</u>
	<u>153,533</u>	<u>154,313</u>

**7. TAXATION**

	2019	2018
	£	£
Current Tax		
UK corporation tax on profits for the current period	105,857	24,824
		-

The charges for the year can be reconciled to the profit and loss account as follow:

	2019	2018
	£	£
Profit before taxation on continued operations	641,496	133,914
Profit on ordinary activities before taxation multiplied by standard rate of corporation tax of 19% (2018-19%)	121,884	25,444
Tax effect of expenses that are not deductible in determining taxable profit		1,211
Group relief	(627)	(3,563)
Difference of Capital allowances and depreciation	(16,003)	1,732
Other tax adjustments	<u>603</u>	<u>-</u>
	105,857	24,824
Tax expenses for the year		-

8. **INTANGIBLE FIXED ASSETS**

	Patents and licences £
<b>COST</b>	
At 1 April 2018	56,450
Additions	<u>12,432</u>
At 31 March 2019	<u>68,882</u>
<b>AMORTISATION</b>	
At 1 April 2018	39,988
Amortisation for year	<u>5,651</u>
At 31 March 2019	<u>45,639</u>
<b>NET BOOK VALUE</b>	
At 31 March 2019	<u>23,243</u>
At 31 March 2018	<u>16,462</u>

9. **TANGIBLE FIXED ASSETS**

	Freehold property £	Plant and machinery £	Totals £
<b>COST</b>			
At 1 April 2018	2,371,743	4,487,338	6,859,081
Additions	-	355,586	355,586
Disposal	<u>-</u>	<u>(206,274)</u>	<u>(206,274)</u>
At 31 March 2019	<u>2,371,743</u>	<u>4,636,650</u>	<u>7,008,393</u>
<b>DEPRECIATION</b>			
At 1 April 2018	217,656	3,605,568	3,823,224
Charge for year	53,984	213,965	267,949
Eliminated on disposal	<u>-</u>	<u>(202,976)</u>	<u>(202,976)</u>
At 31 March 2019	<u>271,640</u>	<u>3,616,557</u>	<u>3,888,197</u>
<b>NET BOOK VALUE</b>			
At 31 March 2019	<u>2,100,103</u>	<u>1,020,093</u>	<u>3,120,196</u>
At 31 March 2018	<u>2,154,087</u>	<u>881,770</u>	<u>3,035,857</u>

Comparable historical cost for the land and building included at valuation:

	2019	2018
Cost	1,796,527	1,796,527
Accumulated depreciation	<u>827,221</u>	<u>791,291</u>
Carrying value	<u>969,306</u>	<u>1,005,236</u>

Freehold land with a valuation of £550,000 (2018: £550,000) and a cost of £ 268,500 (2018: £ 268,500) has not been depreciated. The Property was externally valued on 31st march 2013 at £2,300,000 by Edison's Chartered Surveyors on an open market basis. The Directors are not aware of any material changes in value subsequently.

10. **STOCKS**

	2019	2018
	£	£
Stocks of Raw materials and consumables	1,341,392	1,298,749
Finished goods	<u>5,987,309</u>	<u>3,874,633</u>
	<u><u>7,328,701</u></u>	<u><u>5,173,382</u></u>

11. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2019	2018
	£	£
Trade debtors	3,250,659	3,014,956
Amounts owed by group undertakings	1,577,573	1,584,196
Prepayments and accrued income	<u>323,976</u>	<u>75,155</u>
	<u><u>5,152,208</u></u>	<u><u>4,674,307</u></u>

12. **CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2019	2018
	£	£
Trade creditors	2,509,364	2,049,422
Loans and overdrafts	2,327,460	2,987,651
Amounts owed to group undertakings	5,290,450	3,011,814
Corporate tax payable	3,679	20,646
Social security and other taxes	266,668	183,036
Other creditors	34,480	12,120
Accruals and deferred income	<u>599,990</u>	<u>428,743</u>
	<u><u>11,032,091</u></u>	<u><u>8,693,432</u></u>

13. **PROVISIONS FOR LIABILITIES**

	2019	2018
	£	£
Deferred tax (Accelerated Capital Allowances)	102,488	102,488

These are the major deferred tax liabilities and assets recognised by the company and there were no movements in the year.

14. **CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:			2019	2018
Number:	Class:	Nominal value:	£	£
6,334	Ordinary	£1	<u><u>6,334</u></u>	<u><u>6,334</u></u>

15. **RESERVES**

	Retained earnings £	Revaluation reserve £	Totals £
At 1 April 2018	3,994,982	1,037,692	5,032,674
Profit for the year	<u>535,639</u>		<u>535,639</u>
At 31 March 2019	<u>4,530,621</u>	<u>1,037,692</u>	<u>5,568,313</u>

16. **FINANCIAL INSTRUMENTS**

	2019 £	2018 £
<b>Carrying amount of financial assets</b>		
Debt instruments measured at amortised cost	<u>4,828,232</u>	<u>4,599,152</u>
<b>Carrying amount of financial liabilities</b>		
Measured at amortised cost	<u>10,761,744</u>	<u>8,489,750</u>

17. **LOANS**

An analysis of the maturity of loans is given below:

	2019 £	2018 £
Amounts falling due within one year or on demand:		
Bank overdrafts	2,327,460	2,987,651

The company's overdraft facility is secured on an all asset debenture charge creating a first charge over all free hold property and other assets within the company together with a corporate guarantee from the ultimate parent company, Marksans Pharma Limited, for the whole credit facility.

18. **OPERATING LEASE COMMITMENTS**

**Leases**

At 31 March 2019 the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2019 £	2018 £
Within one year	70,579	80,182
Between two and five years	<u>78,203</u>	<u>78,826</u>

19. **PENSION COMMITMENTS**

**Defined contribution schemes**

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

The charge to profit and loss in respect of defined contribution schemes was £ 99,862 (2018-£ 104,367)

**20. RELATED PARTY TRANSACTIONS**

**Remuneration of key management personnel**

Remuneration of key management personnel, including those who are also director, is as follow

	2019	2018
	£	£
Aggregate compensation	270,252	245,311

The company, being member of the group wherein the parent company prepares consolidated financial statements which are publicly available. Accordingly, the Company has taken the exemption from disclosing related party transactions with companies under the same control in accordance with FRS 102-Section 33 "Related Party Disclosures"

**21. CONTROLLING PARTY**

The immediate parent undertaking is Marksans Holdings Limited, a company incorporated in England and Wales. The company is controlled by Marksans Pharma U.K.Limited by virtue of its 100% ownership of Marksans Holdings Limited.

The parent undertaking of smallest group for which consolidated accounts are prepared is Marksans Pharma U.K. Limited. Consolidated accounts are available from Companies House, Cardiff, CF14 3UZ.The parent undertaking of largest group for which consolidated accounts are prepared is Marksans Pharma Limited, a company incorporated in India. Consolidated accounts are available from the registrar of Companies, Everest 100, Marine Drive, Mumbai-400 002, Maharashtra.

In the opinion of the directors, Marksans Pharma Limited is the company's ultimate parent company and ultimate controlling party.

**22. PREVIOUS YEAR FIGURES**

Previous year figures have been rearranged/ regrouped/ reclassified wherever considered necessary to facilitate comparison with the current year figures.



Strategic Report, Report of the Directors and  
Financial Statements for the Year Ended 31 March 2019  
for  
Relonchem Limited

Contents of the Financial Statements  
for the Year Ended 31 March 2019

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Relonchem Limited

Company Information  
for the Year Ended 31 March 2019

**DIRECTORS:**

Mr. M Saldanha  
Mrs. S Saldanha  
Mr. J Sharma  
Mr. S Jayanna

**SECRETARY:**

Mrs G Jacks

**REGISTERED OFFICE:**

27 Old Gloucester Street  
London  
WC1 3XX

**REGISTERED NUMBER:**

04773758 (England and Wales)

**AUDITORS:**

PBG Associates Limited  
Chartered Accountant and Registered Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Relonchem Limited

Strategic Report  
for the Year Ended 31 March 2019

The directors present the strategic report and financial statement for the year ended 31 March 2019.

**FAIR REVIEW OF THE BUSINESS**

During the period sales decreased from £24,096,505 to £ 23,828,455 and company's profit on ordinary activities before taxation was £3,713,248 (2018: £3,927,468). The directors expect turnover and the profit on ordinary activities to increase in the forthcoming years.

The company develops, registers and distributes prescription generic pharmaceuticals in the UK.

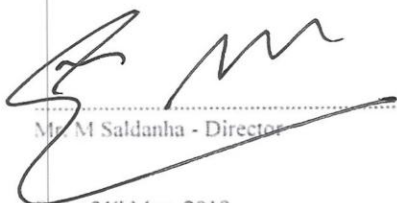
Principle risk and uncertainties arise from a competitive market.

The company is able to manage the risk by utilizing the low-cost manufacturing capability of the parent company, which also secures reliable supplies.

The company will continue to develop its product range through new product development and acquisition of licenses, to meet market needs.

The Profit for the year, after taxation, amounting to £ 3,015,830 (2018: £3,143,325 profit)

**ON BEHALF OF THE BOARD:**



.....  
Mr. M Saldanha - Director

Date: 21<sup>st</sup> May, 2019

The directors present their annual report and financial statement for the year ended 31 March 2019.

#### **PRINCIPAL ACTIVITIES**

The principle activity of the company continued to be that of development, registration and distribution of generic prescription pharmaceuticals in the UK.

#### **DIRECTORS**

The directors who holds office during the year and upto the date of signature of financial statement were as follow:

Mr. M Saldanha

Mr. J Sharma

Mr. S Jayanna

Mrs. S Saldanha

Mr R D Williams (Resigned on 27<sup>th</sup> March 2019)

#### **RESULTS AND DIVIDENDS**

The results for the year are set out on page 7.

The directors do not recommend the payment of a dividend.

#### **AUDITORS**

The auditors, PBG Associates Ltd, will be proposed for re-appointment at the forth coming Annual General meeting.

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing annual report and financial statement in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statement for each financial year. Under that law the directors have elected to prepare the financial statement in accordance with United Kingdom Generally Accepted Accounting Practices (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statement unless they are satisfied that they give a true and fair view of state of affairs of the company and of the profit or loss of the company for the period.in preparing these financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently.
- Make judgements and accounting estimates that are reasonable and prudent.
- Prepare the financial statement on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with companies act 2006. They are also responsible for safeguarding the assets of the company and hence for tacking reasonable steps for the prevention and detection of fraud and other irregularities.

Relonchem Limited

Report of the Directors  
for the Year Ended 31 March 2019

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor are unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to established that the company's auditor are aware of that information.

**ON BEHALF OF THE BOARD:**



.....  
Mr. M Saldanha - Director

Date: 21<sup>st</sup> May, 2019

### **Opinion**

We have audited the financial statements of Relonchem Limited (the 'company') for the year ended 31 March 2019 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Report of the Independent Auditors to the Members of  
Relonchem Limited

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

we have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Devender Arora ACA (Senior Statutory Auditor)  
for and on behalf of PBG Associates Limited  
Chartered Accountant and Statutory Auditors  
65 Delamere Road  
Hayes, Middx  
UB4 0NN

Date: 21<sup>st</sup> May, 2019



Relonchem Limited

Income Statement  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>TURNOVER</b>	2	23,828,455	24,096,505
Cost of sales		<u>18,542,766</u>	<u>18,731,137</u>
<b>GROSS PROFIT</b>		5,285,689	5,365,368
Administrative expenses		<u>1,558,004</u>	<u>1,403,006</u>
		3,727,685	3,962,362
Other operating income		<u>439</u>	<u>35,974</u>
<b>OPERATING PROFIT</b>	4	3,728,124	3,998,336
Interest payable and similar expenses	6	<u>14,876</u>	<u>70,868</u>
<b>PROFIT BEFORE TAXATION</b>		3,713,248	3,927,468
Tax on profit	7	<u>697,418</u>	<u>784,143</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<u><u>3,015,830</u></u>	<u><u>3,143,325</u></u>

All amounts relate to continuing operations

Relonchem Limited

Other Comprehensive Income  
for the Year Ended 31 March 2019

	Notes	2019 £	2018 £
<b>PROFIT FOR THE YEAR</b>		3,015,830	3,143,325
<b>OTHER COMPREHENSIVE INCOME</b>		<u>-</u>	<u>-</u>
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<u><u>3,015,830</u></u>	<u><u>3,143,325</u></u>

Relonchem Limited (Registered number: 04773758)

Balance Sheet  
31 March 2019

		2019	2018
	Notes	£	£
<b>FIXED ASSETS</b>			
Intangible assets	9	3,182,142	2,758,120
Tangible assets	10	<u>134,481</u>	<u>6,298</u>
		3,316,623	2,764,418
<b>CURRENT ASSETS</b>			
Stocks	11	5,387,609	6,118,820
Debtors	12	11,323,180	9,595,925
Cash in hand & at bank		<u>1,243,770</u>	<u>1,294,297</u>
		17,954,559	17,009,042
<b>CREDITORS</b>			
Amounts falling due within one year	13	<u>8,017,417</u>	<u>9,529,525</u>
<b>NET CURRENT ASSETS</b>		<u>9,943,142</u>	<u>7,479,517</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>13,259,765</u>	<u>10,243,935</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	15	2,300	2,300
Share premium	16	6,909,121	6,909,121
Retained earnings	16	<u>6,348,344</u>	<u>3,332,514</u>
<b>SHAREHOLDERS' FUNDS</b>		<u>13,259,765</u>	<u>10,243,935</u>

The financial statements were approved by the Board of Directors on ..... and were signed on its behalf by:

  
.....  
Mr. M. Saldanha - Director

Relonchem Limited

Statement of Changes in Equity  
for the Year Ended 31 March 2019

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
<b>Balance at 1 April 2017</b>	2,300	189,189	6,909,121	7,100,610
<b>Changes in equity</b>				
Total comprehensive income	<u>-</u>	<u>3,143,325</u>	<u>-</u>	<u>3,143,325</u>
<b>Balance at 31 March 2018</b>	<u>2,300</u>	<u>3,332,514</u>	<u>6,909,121</u>	<u>10,243,935</u>
<b>Changes in equity</b>				
Total comprehensive income	<u>-</u>	<u>3,015,830</u>	<u>-</u>	<u>3,015,830</u>
<b>Balance at 31 March 2019</b>	<u><u>2,300</u></u>	<u><u>6,348,344</u></u>	<u><u>6,909,121</u></u>	<u><u>13,259,765</u></u>

1. **ACCOUNTING POLICIES**

**Accounting policies**

**Company information**

Relonchem Limited is a company limited by shares incorporated in England and Wales. The register office is 27 Old Gloucester Street, London, WC1 3XX

**Accounting convention**

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standards applicable in UK and Republic of Ireland" (FRS 102) and the requirement of Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded in nearest pound.

The financial statements have been prepared on the historical cost convention. The principle accounting policies adopted are set out below.

**Going concern**

At the time of approving the financial statement, the directors have a reasonable explanation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus, the directors continue to adopt the going concern basis of accounting in preparing financial statements.

**Turnover**

Turnover comprises revenue recognized by company in respect of goods supplied during the year, exclusive of Value Added Taxes and trade discount based on the date they are dispatched.

Revenue from sale of goods to be recognized when significant risk and reward of ownerships of goods have passed to the buyer (usually on dispatch of goods), the amount of revenue can be measured reliably, it is probable that the economic benefit associated with the transactions will flow to the entity and the cost incurred or to be incurred in respect of transactions can be measured reliably.

**Intangible fixed assets other than goodwill**

Intangible assets acquired separately from business are recognized at cost and are subsequently measured at cost less accumulated impairment losses. Intangible assets acquired in business combinations are recognized separately from goodwill at acquisition date if the fair value can be measured reliably.

Amortization is recognized so as to write off the cost or valuation of the assets less their residual values over their useful lives on the following basis;

Product licenses - 5% Straight Line

**Tangible fixed assets**

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognized so as to write off the cost or valuation of asset less their residual values over their useful lives on the following basis;

Fixtures, Fittings and Equipment 25% reducing balances

The gain or loss arising on the disposal of a fixed assets is determined as the difference between the sale proceed and carrying value of the asset, and is credited and charged to profit or loss.

1. **ACCOUNTING POLICIES - continued**

**Impairment of Fixed Assets**

At each reporting end date, the company review the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of assets is estimated in order to determine the extent of impairment loss (if any). Whether it is not possible to estimate recoverable amount of an individual asset, the company estimate the recoverable amount of cash generating unit to which the asset belongs.

Recoverable amount is higher of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discontinued at their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risk specific to the asset for which estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in profit or Loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as revaluation decreases.

**Stocks**

Stocks are stated at lower of cost and estimated selling price less costs to complete sell. Cost comprises direct materials and, where applicable, direct labour costs those overheads that have been incurred in bringing the stock to their present location and condition.

stocks held for distribution at no or nominal consideration are measured at cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of carrying amount of stocks over its estimated selling price less cost to complete and sell is recognized as an impairment loss in profit or loss. Reversals of impairment losses are also recognized in profit or loss.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Cash and cash equivalents**

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1. **ACCOUNTING POLICIES - continued**

**Financial instruments**

The company elected to apply the provisions of section 11 "Basic Financial Instruments" and section 12 "other Financial Instruments Issues" of FRS 102 to all of its financial instruments.

Financial instruments are recognized in company's statement of financial position when the company became party to the contractual provisions of the instruments.

Financial assets and liabilities are offset, with the net amount presented in the financial statements. When there is a legally enforceable right to set off the recognized amount and there is an intention to settle on a net basis or to realize the net asset and settle the liability simultaneously.

**Basic Financial Assets**

Basic financial assets which include trade and other receivables, cash and bank balances, are initially measured at transaction price including transaction cost and are subsequently carried at amortized cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at present value of the future receipts discounted at a market rate of interest.

Trade debtor, loans and other receivables that have fixed or determinable payments that are not quoted in active market are classified as "Loans and receivables" loans and receivables are measured at amortized cost using the effective interest method, less any impairment.

**Impairment of Financial Assets**

Financial Assets other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date. Financial Assets are impaired where there is objective evidence that, as a result of one or more events that accrued after the initial recognition of the financial assets, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognized in profit or loss.

If there is a decrease in impairment loss arising from an event occurring after the impairment was recognized, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what carrying amount would have been, had the impairment not previously been recognized. The impairment reversal is recognized in profit or loss.

**De-recognition of Financial Asset**

Financial assets are derecognized only when contractual right to the cash flow from the asset expire or are settled, or when the company transfer the financial asset and substantially all the risk and reward of ownership to another entity, or if some of significant risk and rewards of ownerships are retained but control of asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

**Classification of Financial Liabilities**

Financial liabilities and equity instruments are classified according to the substances of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

**Basic Financial Liabilities**

Basic financial liabilities include trade and other payables, bank loan, loan from fellow group companies and preference shares that are classified as debt, are initially recognized at transaction price unless the arrangement constitutes a financial transaction, where the debt instrument is measured at the present value of future payments discounted at a market rate of interest. Debt instruments are subsequently carried at cost, using effective interest rate method.

Trade payables are obligation to pay for goods and services that have been acquired in ordinary course of business from suppliers. Accounts payables are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognized initially at transaction price and subsequently measured at amortized cost using effective interest rate method.

Financial liabilities and equity instruments are classified according to the substance to the contractual arrangement entered into. An equity instrument is an contract that evidences a residual interest in the asset of the company after deducting all of its liabilities.

1. **ACCOUNTING POLICIES – continued**

**De-recognition of Financial Liability**

Financial liabilities are derecognized when the company's contractual obligation expire or are discharged or cancelled.

**Equity instruments**

Equity instruments issued by company are recorded at the proceeds received, net of direct issue cost. dividend payable on equity instrument are recognized as liability once they are no longer at the discretion of company.

**Employee benefits**

The cost of short term employee benefits is recognized as a liability and an expense, unless those cost are required to be recognized as part of the cost of stock or fixed asset. Termination benefit are recognized immediately as an expense when company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

**Retirement Benefits**

Payment to defined contribution retirement benefit schemes are charged as an expense as the fall due.

**Leases**

Rentals payables under operating leases, including any lease incentives received, are charged to income on a straight-line basis over the term of relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefit from the leased assets are consumed.

**Foreign Exchange**

Transactions in currencies other than pounds sterling are recorded at the rate of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains or losses arising on translation are included in the profit and loss account for the period.

**Judgement and key sources of estimation uncertainty**

In the application of the company's accounting policies, the directors are required to make judgements, estimated and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experiences and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimates is revised where the revision effects only that period, or in the period of revision and future periods where the revision affects both current and future periods.

**Critical Judgements**

The following judgements (apart from those involving estimates) had the most significant effect on amount recognized in the financial statements.

**Amortization of Product Licenses**

The annual amortization charge for intangible assets is sensitive to changes in the estimated lives and residual values of assets. The useful economic lives and residual values are reviewed annually. These reviews require an estimation of how long each license is expected to be used based on expected sales of those licensed products. See note 9 for the carrying amount of the intangible assets and note 1 on Accounting Policies for the useful economic lives for each class of assets.

2. **TURNOVER**

An analysis of the company's turnover is as follows:

	2019	2018
	£	£
<b>Turnover</b>		
Sale of goods	<u>23,828,455</u>	<u>24,096,505</u>

The analysis of turnover by geographical markets has been omitted as the directors consider that this would be prejudicial to the interest of the company's trade.



Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

3. **EMPLOYEES AND DIRECTORS**

The average monthly number of persons (including directors) employed by the company during the year was:

	2019 Number <u>12</u>	2018 Number <u>9</u>
Their aggregate remuneration comprised of:		
Wages and salaries	696,350	683,180
Social security costs	69,395	76,353
Other pension costs	<u>33,030</u>	<u>29,233</u>
	<u>798,775</u>	<u>788,766</u>

Director's Remuneration

	2019 £	2018 £
Remuneration for qualifying services	<u>190,653</u>	<u>257,779</u>

4. **OPERATING PROFIT**

The operating profit (2018 - operating Profit) is stated after charging/ (crediting):

	2019 £	2018 £
Operating lease rents	29,297	26,572
Depreciation of owned tangible fixed assets	36,583	3,630
Amortisation of Intangible assets	294,177	258,266
Cost of stock recognised as expenses	<u>16,825,211</u>	<u>17,002,072</u>

5. **AUDITORS' REMUNERATION**

Fees payable to the company's auditor and its associates:

	2019 £	2018 £
<b>For audit services</b>		
Audit of the company's financial statements	8,000	8,000
For other services	<u>1,000</u>	<u>1,000</u>

6. **INTEREST PAYABLE AND SIMILAR EXPENSES**

	2019 £	2018 £
Bank interest on loans and overdraft	<u>14,876</u>	<u>70,868</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

7. **TAXATION**

	2019 £	2018 £
Current tax		
UK corporation tax on profits for the current period	<u>697,418</u>	<u>784,143</u>

The charge for the year can be reconciled to the (loss)/profit per the profit and Loss account as follows:

	2019 £	2018 £
Profit before Taxation on continued operations	3,713,248	3,927,468
Profit on ordinary activities before taxation multiplied by standard Rate of corporation tax of 19% (2018-19%)	705,517	746,219
Tax effect of expenses that are not deductible in determining taxable profit	5,196	3,042
Unutilized tax losses carry forward	-	-
Group relief	-	-
Capital allowances for period in excess of depreciation	<u>(13,295)</u>	<u>34,882</u>
	<u>(8,099)</u>	<u>37,924</u>
Tax expense for the year	<u>697,418</u>	<u>784,143</u>

8. **OPERATING LEASES COMMITMENTS**

At 31 March 2019 the company had annual commitments under non-cancellable operating leases as follows:

	2019 £	2018 £
Expiry Date:		
Within one year	145,010	167
Between two and five year	9,39,388	
After five year	1,731,648	

9. **INTANGIBLE FIXED ASSETS**

	Development costs £
<b>COST</b>	
At 1 April 2018	5,165,350
Additions	<u>718,199</u>
At 31 March 2019	<u>5,883,549</u>
<b>AMORTISATION</b>	
At 1 April 2018	2,407,230
Amortisation for year	<u>294,177</u>
At 31 March 2019	<u>2,701,407</u>
<b>NET BOOK VALUE</b>	
At 31 March 2019	<u><u>3,182,142</u></u>
At 31 March 2018	<u><u>2,758,120</u></u>

Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

10. **TANGIBLE FIXED ASSETS**

	Fixtures and fittings £
<b>COST</b>	
At 1 April 2018	18,151
Additions	<u>164,766</u>
At 31 March 2019	<u>182,917</u>
<b>DEPRECIATION</b>	
At 1 April 2018	11,853
Charge for year	<u>36,583</u>
At 31 March 2019	<u>48,436</u>
<b>NET BOOK VALUE</b>	
At 31 March 2019	<u>134,481</u>
At 31 March 2018	<u>6,298</u>

11. **STOCKS**

	2019 £	2018 £
Finished goods and goods for resale	<u>5,387,609</u>	<u>6,118,820</u>
<b>Financial instruments</b>		
	2019 £	2018 £
<b>Carrying amount of financial assets</b>		
Debt instruments measured at amortised cost	<u>11,132,816</u>	<u>9,585,883</u>
<b>Carrying amount of financial liabilities</b>		
Measured at amortised cost	<u>7,573,421</u>	<u>8,688,618</u>

12. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2019 £	2018 £
Trade debtors	4,387,233	3,351,381
Amounts owed by group undertakings	6,696,089	6,178,474
Other debtors	49,494	56,028
Prepayments and accrued income	<u>190,364</u>	<u>10,042</u>
	<u>11,323,180</u>	<u>9,595,925</u>

Notes to the Financial Statements - continued  
for the Year Ended 31 March 2019

## 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019	2018
	£	£
Trade creditors	602,298	618,797
Loans and overdrafts	181,622	692,775
Amounts owed to group undertakings	5,928,545	7,128,475
Corporation tax payable	409,942	779,875
Social security and other taxes	28,054	61,032
Accruals and deferred income	860,956	248,571
	<u>8,011,417</u>	<u>9,529,525</u>

## 14. CASH FLOW EXEMPTION

The company, being member of the group wherein the parent company prepares consolidated financial statements which are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with Financial Reporting Standard 102.

## 15. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:			2019	2018
Number:	Class:	Nominal value:	£	£
2,300	Ordinary share capital	£1	<u>2,300</u>	<u>2,300</u>

## 16. RESERVES

	Retained earnings £	Share premium £	Totals £
At 1 April 2018	3,332,514	6,909,121	10,241,635
Profit for the year	<u>3,015,830</u>		<u>3,015,830</u>
At 31 March 2019	<u>6,348,344</u>	<u>6,909,121</u>	<u>13,257,465</u>

## 17. LOANS

An analysis of the maturity of loans is given below:

	2019	2018
	£	£
Amounts falling due within one year or on demand:		
Bank overdraft	<u>181,622</u>	<u>692,775</u>

The company's overdraft facility is secured on an all asset debenture charge creating a first charge over all freehold property and other assets within the company together with a corporate together with a corporate guarantee from the ultimate parent company, Marksans Pharma Limited, for the whole credit facility.

## 18. PENSION COMMITMENTS

Defined contribution schemes

The company operated a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

The charge to profit and loss in respect of defined contribution schemes was £ 33,030 (2018-£ 29,233)

**19. RELATED PARTY TRANSACTIONS**

**Remuneration of key management personnel**

Remuneration of key management personnel, including those who are also director, is as follow

	2019	2018
	£	£
Aggregate compensation	191,310	322,374

The company, being member of the group wherein the parent company prepares consolidated financial statements which are publicly available. Accordingly, the Company has taken the exemption from disclosing related party transactions with companies under the same control in accordance with FRS 102-Section 33 "Related Party Disclosures"

At the yearend a balance of £40,000 (2018- £40,000) was due to Relonchem from Satish Kumar, a director of the company

**20. CONTROLLING PARTY**

The immediate parent undertaking is Marksans Pharma U.K Limited. The parent undertaking of the smallest group for which consolidated accounts are prepared is Marksons Pharma U.K. Limited. Consolidated accounts are available from Companies House, Cardiff, CF 14 3 UZ.

The Parents undertaking of the largest group for which consolidated accounts are prepared is Marksans Pharma Limited, a company incorporated in India. Consolidated accounts are available from the Registrar of Companies, Everest 100, Marine Drive, Mumbai- 400 002, Maharashtra.

In the opinion of the directors, Marksans Pharma Limited is the company's Ultimate parent Company and ultimate controlling party.

**21. PREVIOUS YEAR FIGURES**

Previous year figures have been rearranged/ regrouped/ reclassified wherever considered necessary to facilitate comparison with the current year figures.

**NOVA PHARMACEUTICALS  
AUSTRALASIA PTY LTD**

**FINANCIAL STATEMENTS FOR THE  
YEAR ENDED 31<sup>ST</sup> MARCH, 2019**

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

**ACN 104 838 440**

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**Trading Account  
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**Statement of Cashflows  
for the year ended 31st March 2019**

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

**ACN 104 838 440**

**DIRECTORS' REPORT**

The Directors present their report on the Company for the financial year ended 31st March 2019 as follows:-

**1. DIRECTORS**

The names of the Directors in office since the start of the financial year to the date of this report, unless otherwise stated, are:

H Mohammed

O Mohammed

M Saldanha

J M P Sharma

**2. PRINCIPAL ACTIVITY**

The principal activity of the Company during the financial year was that of Medicines Wholesaling. No significant change in the nature of these activities occurred during the year.

**3. SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS**

No significant changes in the company's state of affairs occurred during the year.

**4. REVIEW OF OPERATIONS**

During the year ended 31st March 2019 the company earned a profit after tax of \$1,906,399.

**5. EVENTS SUBSEQUENT TO THE END OF THE REPORTING PERIOD**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or state of affairs of the company in future financial years.

**6. LIKELY DEVELOPMENTS AND EXPECTED RESULTS OF OPERATIONS**

Likely developments in the operations of the company and the expected results of those operations in the future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the company.

**7. ENVIRONMENTAL REGULATION**

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory.

**8. DIVIDENDS**

Dividends paid during the year amounted to \$1,153,562. The Directors decided that no final dividends be declared for the year ended 31st March 2019.



9. OPTIONS

No options over issued shares or interests in the company were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

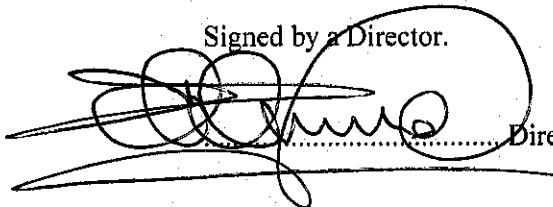
10. INDEMNIFICATION OF OFFICERS

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of the company.

11. PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

Signed by a Director.



..... Director

Dated at Bella Vista this 26th day of April 2019.

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

**ACN 104 838 440**

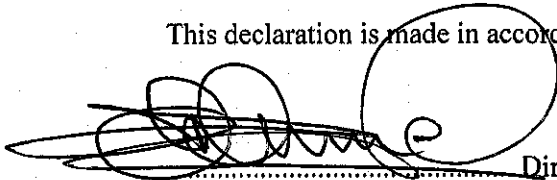
**DIRECTORS' DECLARATION**

The directors have determined that the company is not a reporting entity. The directors have determined that this special purposes financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

The directors of the company declare that:

1. The financial statements and notes present fairly the company's financial position as at 31st March 2019 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements.
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors:



Director

Dated at Bella Vista this 26th day of April 2019.



CHARTERED ACCOUNTANTS  
AUSTRALIA • NEW ZEALAND

**DARSHAN DHILLON**

Bsc(Hons), DMA,CA  
Chartered Accountant, Tax Agent

Telephone: (02)9876 2678  
Facsimile: (02)9876 1164  
Email: darshan.info@bigpond.com

**INDEPENDENT ACCOUNTANT'S REPORT TO**  
**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

**Scope**

I have prepared the accompanying special purpose financial statements of NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD, which comprise the statement of financial position as at 31st March 2019, the statement of comprehensive income, the statement of profit or loss, the trading account, the notes to the financial statements, and the statement of cashflows for the year then ended.

The specific purpose for which the special purpose financial statements have been prepared is set out in Note 1.

**The Responsibility of the Directors of NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

The directors of NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD are solely responsible for the information contained in the special purpose financial statements and have determined that the significant accounting policies adopted as set out in Note 1 to the financial statements are appropriate to meet their needs and for the purpose that the financial statements were prepared.

**My Responsibility**

On the basis of information provided by the directors of NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD, I have prepared the accompanying special purpose financial statements in accordance with the significant accounting policies adopted as set out in Note 1 to the financial statements.

Dated at Epping, this 26th day of April 2019

*D. Dhillon*  
Darshan Dhillon

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD****ACN 104 838 440****STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH 2019**

	NOTE	2019	2018
<b>CURRENT ASSETS</b>			
Cash	2	1,027,412	2,826,403
Receivables	3	3,262,757	2,005,272
Inventories	4	3,791,306	2,364,721
		<u>8,081,475</u>	<u>7,196,396</u>
<b>NON-CURRENT ASSETS</b>			
Investments	5	94	94
PROPERTY PLANT AND EQUIPMENT	6	90,720	105,725
		<u>90,814</u>	<u>105,819</u>
<b>TOTAL ASSETS</b>		<u>8,172,289</u>	<u>7,302,215</u>
<b>CURRENT LIABILITIES</b>			
Creditors & Borrowings	7	2,717,975	2,727,044
Provisions	8	126,306	-
		<u>2,844,281</u>	<u>2,727,044</u>
<b>TOTAL LIABILITIES</b>		<u>2,844,281</u>	<u>2,727,044</u>
<b>NET ASSETS</b>		<u>\$ 5,328,008</u>	<u>\$ 4,575,171</u>
<b>SHARE CAPITAL AND RESERVES</b>			
Share Capital		150	150
Accumulated Profit		<u>5,327,858</u>	<u>4,575,021</u>
<b>TOTAL CAPITAL &amp; RESERVES</b>		<u>\$ 5,328,008</u>	<u>\$ 4,575,171</u>

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**ACN 104 838 440**

**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

	NOTE	2018
Profit		
Before Income Tax	2,639,957	1,971,976
Income Tax Expense	733,558	537,995
TOTAL COMPREHENSIVE INCOME		
FOR THE YEAR	1,906,399	1,433,981
Retained Profits at July 1	4,575,021	3,141,040
PROFIT AVAILABLE FOR		
APPROPRIATION	6,481,420	4,575,021
Dividends	1,153,562	-
RETAINED PROFITS	\$ 5,327,858\$	4,575,021

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD****ACN 104 838 440****STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

	NOTE	2018
<b>INCOME</b>		
Gross Profit Trading	7,832,541	6,276,366
Interest Received	1,966	241
<b>TOTAL INCOME</b>	<b>7,834,507</b>	<b>6,276,607</b>
<b>EXPENSES</b>		
Accountancy	7,522	6,372
Advertising & Selling	617,667	557,129
Audit & Inspections	7,571	122,482
Bad Debts/(Recoveries)	35,067	-
Bank Charges	927	994
Cleaning	3,750	3,850
Consultants Fees	284,313	235,156
Computer Supplies	2,534	14,257
Depreciation	27,667	24,396
Electricity	5,215	5,229
Filing Fees	641	375
Freight & Cartage	861,269	767,348
Insurance	27,062	33,473
Interest	-	1,019
Licences & Registrations	688,363	511,263
Motor Vehicle Expenses	7,746	6,187
Office Expenses	12,884	10,095
Payroll Tax	41,671	34,738
Printing & Stationery	5,206	2,373
Rent	238,093	185,400
Repairs & Maintenance	915	1,832
Salaries	1,670,518	1,267,896
Staff Recruitment&Amenities	3,595	11,787
Storage	226,277	157,307
Superannuation	171,839	119,500
Telephone & Internet	13,292	12,330
Testing Fees	28,300	76,883
Travelling Expenses	70,576	41,244
Warehouse Expenses	134,070	93,716
<b>TOTAL EXPENSES</b>	<b>5,194,550</b>	<b>4,304,631</b>
<b>OPERATING PROFIT BEFORE</b>		
<b>INCOME TAX</b>	<b>2,639,957</b>	<b>1,971,976</b>
Income Tax Expense	733,558	537,995
<b>OPERATING PROFIT FOR THE YEAR</b>	<b>1,906,399</b>	<b>1,433,981</b>

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**

**ACN 104 838 440**

**STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

	NOTE	2018
OPERATING PROFIT AND EXTRAORDINARY ITEMS	1,906,399	1,433,981
Retained Profits at July 1	4,575,021	3,141,040
PROFIT AVAILABLE FOR APPROPRIATION	6,481,420	4,575,021
Dividends		
Ordinary Dividend Paid	1,153,562	-
RETAINED PROFITS	\$ 5,327,858	\$ 4,575,021

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**ACN 104 838 440**

**TRADING ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2019**

	NOTE	2018
Sales	20,169,348	17,068,848
LESS COST OF SALES		
Opening Stock	2,364,721	2,812,455
Purchases	13,784,322	10,506,497
Foreign Exchange	(20,929)	(161,749)
	<hr/>	<hr/>
	16,128,114	13,157,203
Closing Stock	3,791,307	2,364,721
	<hr/>	<hr/>
	12,336,807	10,792,482
	<hr/>	<hr/>
TOTAL TRADING PROFIT	\$ 7,832,541	\$ 6,276,366



**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**ACN 104 838 440**

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

**NOTE 1 - Statement of Significant Accounting Policies**

Nova Pharmaceuticals Australasia Pty Ltd is a company limited by shares, incorporated and domiciled in Australia.

**Basis of Preparation**

The directors have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users dependent on general purpose financial statements. These financial statements are therefore special purpose financial statements that have been prepared in order to meet the needs of members and to meet the requirements of the Corporations Act 2001. The company is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial report has been prepared in accordance with the mandatory Australian Accounting Standards applicable to entities reporting under the Corporations Act 2001 and the significant accounting policies disclosed below, which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period.

The financial statements have been prepared on an accruals basis and are based on historic costs and do not take into account changing money values. The amounts presented in the financial statements have been rounded to the nearest dollar.

**The significant accounting policies that have been adopted in the preparation of the financial statements are as follows:**

**1) Income Tax**

The income tax expense, if any, for the year comprises current income tax expense. Current income tax charged to the profit or loss is the tax payable on income calculated using applicable income tax rates applicable at the end of the reporting period.

**2) Property, Plant & Equipment**

All depreciable assets are depreciated over their useful lives of 3-8 years, using straight line basis. Depreciation commences from the time the asset is available for its intended use. The carrying amount is reviewed annually by directors to ensure it is not in excess of the recoverable amount.

**3) Trade and Other Receivables**

Trade receivables are measured at transaction price less any provision for impairment.

**4) Inventories**

The inventories held at the balance sheet date are measured at lower of cost and the net realisable value.

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**ACN 104 838 440**

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

**5) Provisions**

Provisions are recognised when the company has a legal or constructive obligation, for which it is probable that an outflow of economic benefits will result. The provision is the best estimate of the amounts required to settle the obligation at the end of the reporting period.

**6) Revenue**

All revenue is stated net of, if any, goods and services tax. Revenue is measured at the value of the consideration received or receivable.

**7) Leases**

Lease payments for operating leases are recognised as expenses on a straight-line basis over the lease term.

**8) Critical Accounting Estimates**

The directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information.

The registered office and the principal place of business of the company is at Suite 305, 10 Norbrik Drive, Bella Vista, NSW, 2153.

2018

**NOTE 2 - Cash**

Cash in Hand	991	654
Westpac Cheque account	1,025,947	1,374,160
Westpac Maxi-Business account	13	1,016,200
USD account	461	435,389
	<u>\$ 1,027,412</u>	<u>\$ 2,826,403</u>

**NOTE 3 - Current**

Trade Debtors	2,447,560	1,685,685
Income Tax Refund due	-	76,026
Prepayments	40,923	21,174
Payments-in-Advance	770,439	222,387
Deposits Refundable	3,835	-
	<u>\$ 3,262,757</u>	<u>\$ 2,005,272</u>

**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**ACN 104 838 440**

**NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31ST MARCH 2019**

2018

**NOTE 4 - Current**

Stock on Hand	\$ 3,791,306	\$ 2,364,721
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**NOTE 5 - Non Current**

Shares in Nova Pharmaceuticals Ltd-Wholly owned subsidiary	\$ 94	\$ 94
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**NOTE 6 - PROPERTY PLANT AND EQUIPMENT**

Office Equipment - at Cost	36,325	23,662
Less Prov'n for Depreciation	<u>18,123</u>	<u>12,140</u>
	18,202	11,522
Motor Vehicles - at Cost	148,193	148,193
Less Prov'n for Depreciation	<u>92,549</u>	<u>73,275</u>
	55,644	74,918
Warehouse Equipment-at Cost	30,000	30,000
Less Prov'n for Depreciation	<u>13,126</u>	<u>10,715</u>
	<u>16,874</u>	<u>19,285</u>
	\$ 90,720	\$ 105,725

**NOTE 7 - Current**

Trade Creditors	2,660,299	2,696,572
Accrued Expenses	<u>57,676</u>	<u>30,472</u>
	\$ 2,717,975	\$ 2,727,044

**NOTE 8 - Current**

Provision for Income Tax	\$ 126,306	\$ -
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**NOVA PHARMACEUTICALS AUSTRALASIA PTY LTD**  
**A.C.N 104 838 440**  
**STATEMENT OF CASHFLOWS FOR THE YEAR ENDED 31ST MARCH 2019**

	2019	2018
<b>Cashflows used by Operating Activities:</b>		
Receipts from Customers	19,372,406	17,803,100
Payments to Suppliers & Employees	-20,007,139	-15,131,584
Interest Received	1,966	241
Interest Paid		-1,019
<b>Net Cash used by Operating Activities(per Note below):</b>	<u>-632,767</u>	<u>2,670,738</u>
<b>Cashflows to Investing Activities:</b>		
Payments for Equipment	-12,662	-13,580
<b>Cashflows to Financing Activities</b>		
Dividends Paid	<u>-1,153,562</u>	
<b>Net Decrease in Cash</b>	<u>-1,798,991</u>	<u>2,657,158</u>
 Cash at the beginning of the financial year	 <u>2,826,403</u>	 <u>169,245</u>
	1,027,412	2,826,403
<b>Cash at the end of the Financial year:</b>		
Petty Cash	991	654
Cheque account	1,025,947	1,374,160
USD account	461	435,389
Maxi Business account	13	1,016,200
	<u>1,027,412</u>	<u>2,826,403</u>

**Note to the Statement of Cashflows**

**Reconciliation of Net Cash used by Operating Activities to Profit after Income Tax for the financial year:**

Profit after Income Tax	1,906,399	1,433,981
Depreciation	27,667	24,396
Increase in Inventory	-1,426,585	447,734
Decrease in Trade Creditors & Accruals	-9,069	88,225
Increase in Income Tax Payable	202,332	174,127
Increase in Trade Debtors & Prepayments	<u>-1,333,511</u>	<u>502,275</u>
<b>Net Cash used by Operating Activities</b>	<u>-632,767</u>	<u>2,670,738</u>